
KET – KOREA ELECTRIC TERMINAL IR BOOK
(2021.12)
(소스·JS)

Investor Relations

Contents

Introduction

History

Domestic Facilities

Foreign Facilities

Product Line of Business Parts

Business Record for recent years

Sales Organization of Business Parts

Main Financial Index

Introduction

**Korea Electric Terminal : (7-38, Songdo-dong),
Getbulo 38, Yeonsu-gu, Incheon Metropolitan**

■ **Established in April 20th, 1973**

■ **C.E.O** : Chang-Won Lee, Won-Jun Lee

■ **Capital** : 5.2 Billion Won

(Total Issued shares : 10,415,000, Face value : 500 won)

■ **Sales** : 962.2 Billion Won (2021) <Consolidate accounting standards>
907.7 Billion Won (2021) <Specific accounting standards>

■ **Employees** : 1,105 (December 31th, 2021)

■ **Main Products** : Connectors for Car and IT Products, Car Module



History



1973 ~ '1995

Pioneering of connector market

- 1973** Established in yeonji-dong, Busan
Developed connectors for electronic products
- 1974** Moved the headquarter & facilities to Kajwa-dong, Incheon
- 1983** Develop connectors for car
- 1987** Formed a Technical Alliance with YAZAKI, JAPAN
- 1990** Moved the headquarter & facilities to Nonhyun-dong, Incheon
- 1992** Built the Hanam plant in Gwangju
- 1994** Built the 2nd plant in Namdong
- 1995** Acquisition of ISO-9001 Certification

1996 ~ '2005

Constant Growth

- 1996** Listed in the K.R.X
- 1997** Built the R&D Center
Selected as "Excellent Company in Labor & Management Reconciliation by the Ministry of Labor
YAZAKI made a stock investment in KET,
Receiving 7% ownership
- 1998** made a general technical support contract whit YAZAKI
Acquisition of QS-9000 (KSA-QA)
- 2000** Built Pyeongtaek facility
Won the Grand prix of accounts information by "KAI
Selected as an admirable corp, by 'KRX
- 2001** Awarded SINGLE PPM grand prix by president
- 2003** Awarded "Grand prize of transparent accounting contest by "KAI
- 2004** Established and operated local corporation in Weihai, China
Moved Head office & R&D Center to Song-do Technopark, Incheon
- 2005** Introduced ERP System (SAP R3)

2006 ~ NOW

Growth to the global general parts company

- 2006** Completed Pyeongtaek Distribution Center
- 2007** Attained Presidential Citation on the National Taxation Day
- 2008** Renew A General technical support contract with YAZAKI
Established and operated local corporation in Gaesung Industrial, North Korea (Kyungwon Industry)
- 2009** Established affiliated company, Kyungwon Electronics
- 2010** Established local corporation for LED Leadframe at Paju (KET Solution)
Established Shanghai branch of local corporation in China
- 2011** Extend a Pyeongtaek factory and distribution center
- 2012** Awarded "A exemplary taxpayer" by prime minister
- 2013** Completion of KETS paju 2nd facility construction
- 2014** Completed Pyeongdong Factory in Gwangju
Expanded Pyeongtaek Logistics Center & R&D Center
- 2015** Extend a KETS Paju 2nd facility construction
Established and operated local corporation in Vietnam (KET VINA)
- 2017** Established Factory in Hawsung, Kyeonggi-do
Extend a Vietnam factory (mold line)
- 2018** Established local corporation 'Hanbitnuri'
- 2019** Established and operated local corporation in Poland (Poland KET)
- 2020** Established and operated local corporation in Mexico (Mexico KET)
- 2021** Develop connectors for electronic car
Develop protective fuse for battery

Domestic facilities

Provision of the growth foundation through building a large scale produce system



H.Q & R&D Center

Location : Yeonsu-gu, Incheon
Scale : 16,502 m²



NONHYUN FACILITY

Location : Namdong-go, Incheon
Scale : 6,600.1m²
Terminal, Molding



NAMDONG FACILITY

Location : Namdong-go, Incheon
Scale : 6,596.9m²
Injection, Assembly



PYEONGTAEK FACILITY

Location : Pyeongtaek, Gyeonggi-do
Scale : 40,268m²
J/B, F&R Box, IPDM



DISTRIBUTION CENTER

Location : Pyeongtaek, Gyeonggi-do
Scale : 20,134m²



PYEONGDONG FACILITY

Location : Gwansan-gu, Gwangju
Scale : 9,917m²
Junction Box, Fuse Box

Affiliate Company

KET SOLUTION

Paju, Gyeonggi-do
Scale : 48,016m²
LED L/F Products

KET NETWORK

Gwansan-gu, Gwangju
Scale : 6,865m²
Wiring Harness

GONGYOUNG INDUSTRIAL

Seo-gu, Incheon
Scale : 17,045.4m²
Connector, Terminal

KYUNGWON ELECTRONICS

Gwansan-gu, Gwangju
Scale : 6,612m²
IT Connector

Foreign Facilities

Provision of the growth foundation through building a large scale produce system



Weihai ELECTRONICS

Location : Weihai, China
Scale : 37,147 m²
Housing, Assembly



KYUNGWON ELECTRONICS

Location : Gaesung, North Korea
Scale : 8,116m²
Assembly Parts



KET VINA CO., LTD


Location : Diem Thuy
Industrial complex, Vietnam
Scale : 41,357.1m²
Housing, Assembly




KET POLAND Sp. Zo. o.

Location : ul.Macieja Wilczka4
규모 : 37,847m²
Housing, Assembly

Product Line of Business Part




Product Line For Car



• Terminal




• J/B




• BFT




• HEV Comp.



• Connector




• PCB Connector




• Device Frame



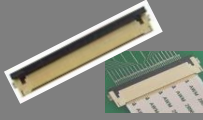
• Joint Connector




Product Line for IT




• Connector




• FPC (0.3/0.5mm)




• HDMI




• SIM Card




• Floating B to B



• Lamp Conn.



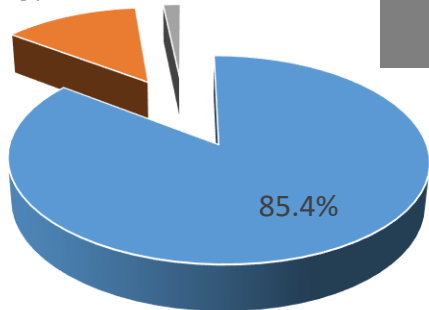
• Terminal.



• I/O Conn.

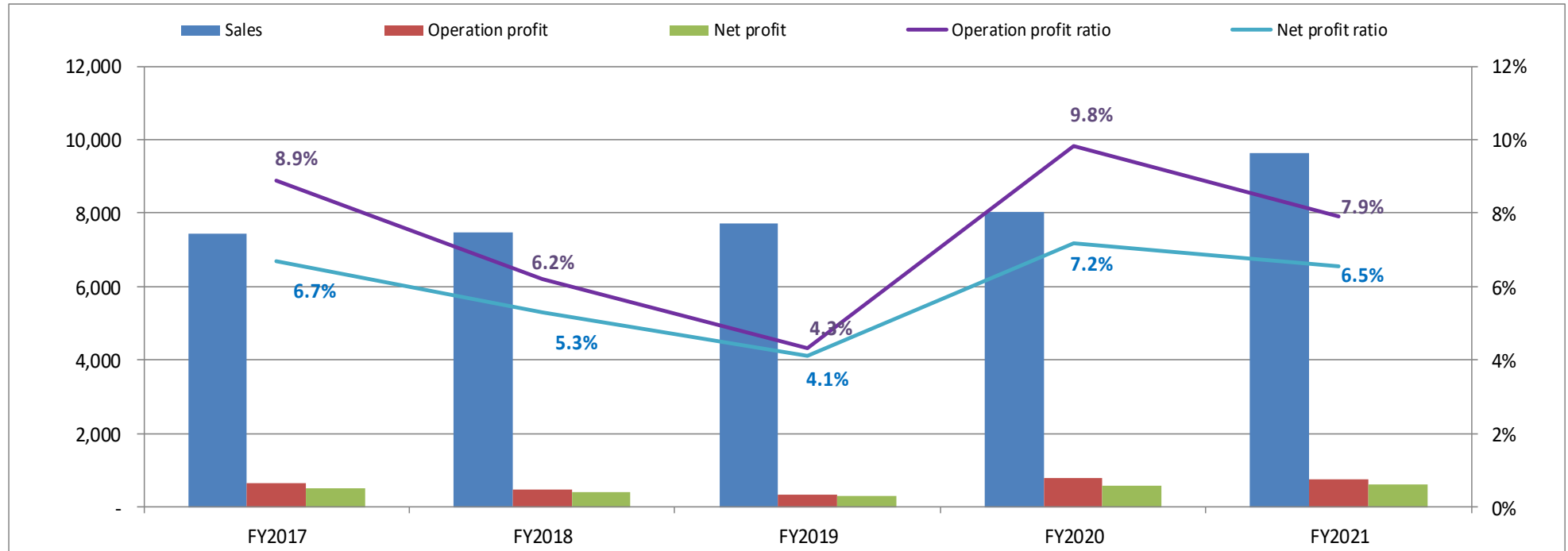
Percentage of sales (2021년)

12.9% 1.6%



- Automobile
- Electric
- ETC

Business Record for recent years



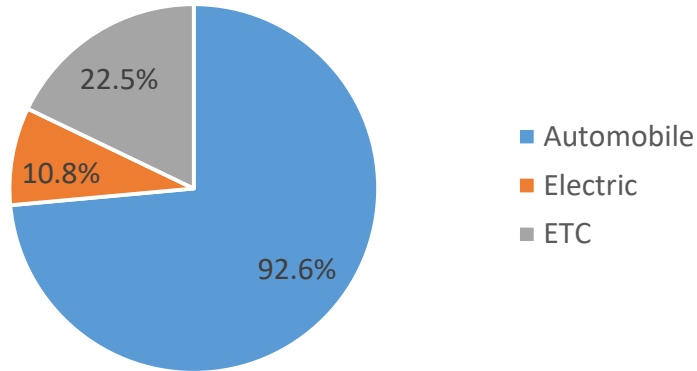
© Business record for recent years

(Unit: 1Billion won)

| | FY2017 | FY2018 | FY2019 | FY2020 | FY2021 |
|------------------|--------|--------|--------|--------|--------|
| | K-IFRS | K-IFRS | K-IFRS | K-IFRS | K-IFRS |
| Sales | 744.4 | 746.4 | 772.1 | 802.5 | 962.2 |
| Operation profit | 66.1 | 46.2 | 33.4 | 79.0 | 76.2 |
| Net Profit | 49.8 | 39.6 | 31.9 | 57.7 | 62.9 |

Sales Organization of Business Parts

Sales by business parts



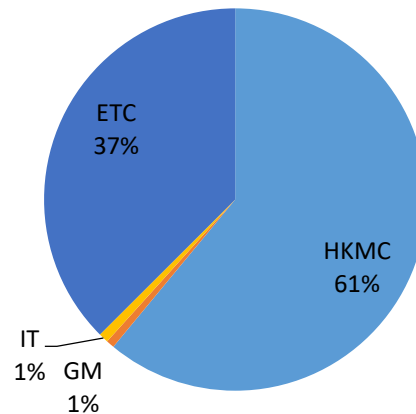
(Unit : 1 million won)

| Business Parts | Sales |
|--------------------------|-----------|
| Automobile | 890,811 |
| Electric | 103,816 |
| ETC | 216,857 |
| consolidated adjustments | (249,256) |
| Total | 962,228 |

Main sales by business parts and companies

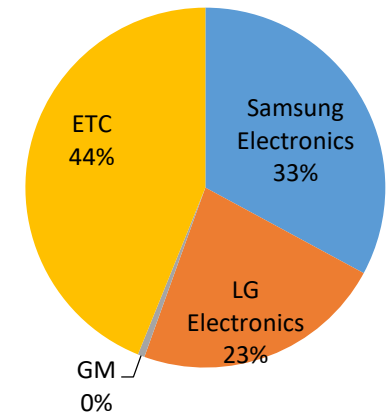
Automobile (Unit : 1 million won)

| Company | Sales |
|---------|---------|
| HKMC | 543,470 |
| GM | 6,100 |
| IT | 7,338 |
| ETC | 333,903 |
| Total | 890,811 |



Electric (Unit : 1 million won)

| Company | Sales |
|---------------------|---------|
| Samsung Electronics | 34,139 |
| LG Electronics | 23,486 |
| GM | 633 |
| ETC | 45,558 |
| Total | 103,816 |

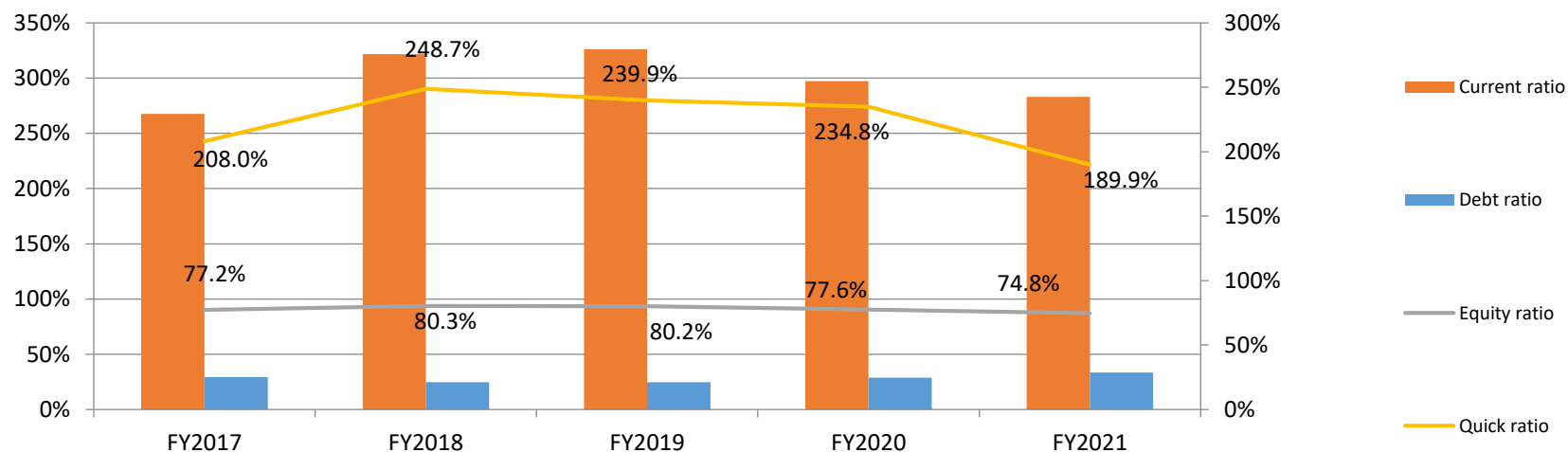


Main Financial Index

Stability Index

(Unit : %)

| 항목 | FY2017 | FY2018 | FY2019 | FY2020 | FY2021 |
|--------------------------|----------|----------|----------|----------|-----------|
| | K-IFRS | K-IFRS | K-IFRS | K-IFRS | K-IFRS |
| Current ratio | 267.7 | 321.8 | 326.2 | 297.2 | 283.0% |
| Debt ratio | 29.5 | 24.6 | 24.7 | 28.9 | 33.6% |
| Equity ratio | 77.2 | 80.3 | 80.2 | 77.6 | 74.8% |
| Quick ratio | 208.0 | 248.7 | 239.9 | 234.8 | 189.9% |
| Dependence on borrowings | 0.3 | 0.4 | 0.9 | 0.5 | 3.9% |
| Retained earning ratio | 12,872.9 | 13,167.4 | 13,537.8 | 13,960.0 | 15,519.3% |

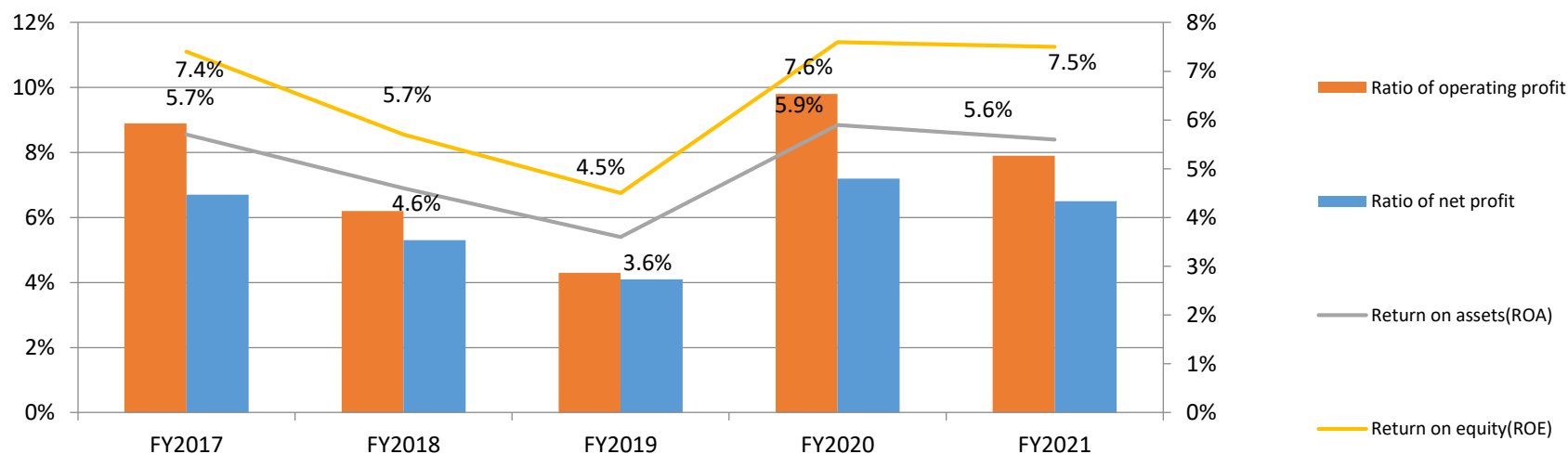


Main Financial Index

Profitability Index

(Unit : %)

| 항목 | FY2017 | FY2018 | FY2019 | FY2020 | FY2021 |
|---------------------------|--------|--------|--------|--------|--------|
| | K-IFRS | K-IFRS | K-IFRS | K-IFRS | K-IFRS |
| Ratio of operating profit | 8.9 | 6.2 | 4.3% | 9.8% | 7.9% |
| Ratio of net profit | 6.7 | 5.3 | 4.1% | 7.2% | 6.5% |
| Return on assets(ROA) | 5.7 | 4.6 | 3.6% | 5.9% | 5.6% |
| Return on equity(ROE) | 7.4 | 5.7 | 4.5% | 7.6% | 7.5% |

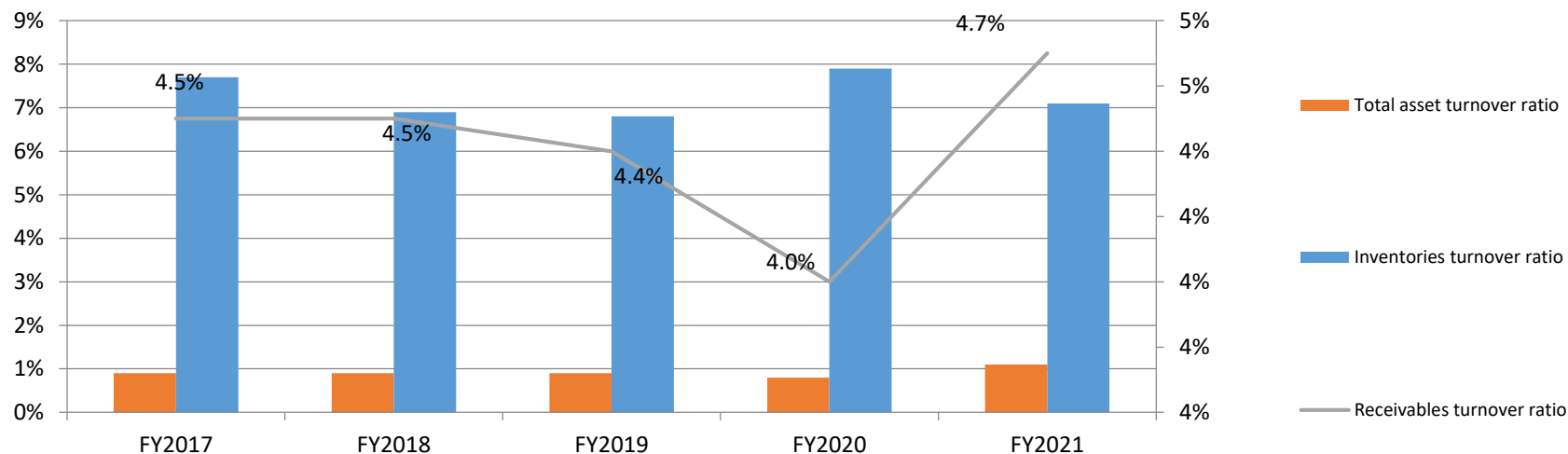


Main Financial Index

Activity Index

(Unit : %)

| 항목 | FY 2017 | FY 2018 | FY 2019 | FY 2020 | FY 2021 |
|----------------------------|---------|---------|---------|---------|---------|
| | K-IFRS | K-IFRS | K-IFRS | K-IFRS | K-IFRS |
| Total asset turnover ratio | 0.9 | 0.9 | 0.9 | 0.8 | 1.1 |
| Inventories turnover ratio | 7.7 | 6.9 | 6.8 | 7.9 | 7.1 |
| Receivables turnover ratio | 4.5 | 4.5 | 4.4 | 4.0 | 4.7 |

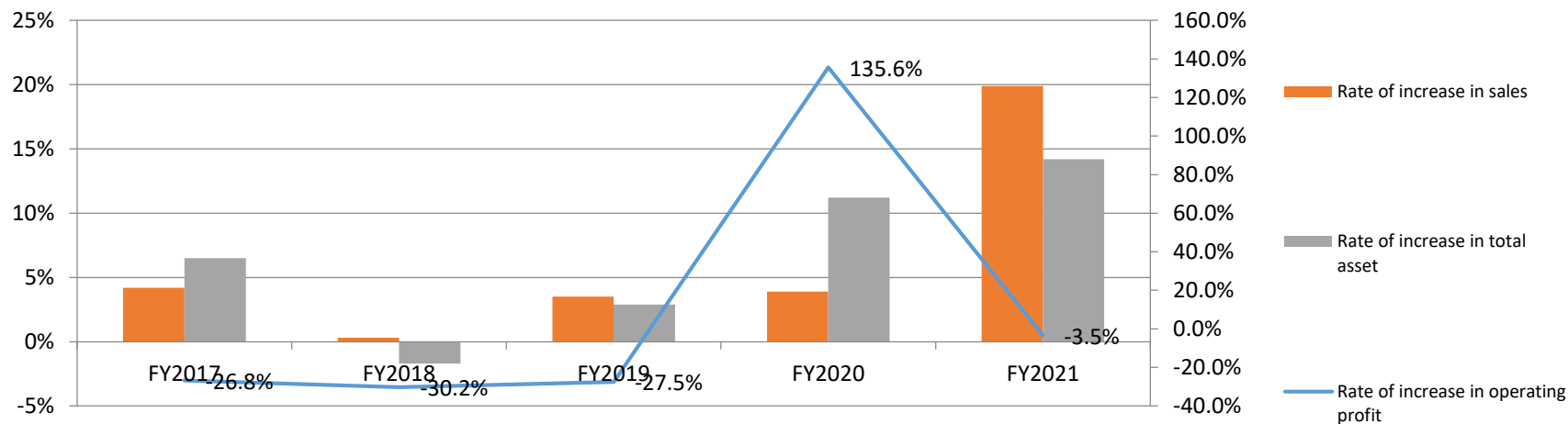


Main Financial Index

Growth Index

(Unit : %)

| 항목 | FY 2017 | FY 2018 | FY 2019 | FY 2020 | FY 2021 |
|--------------------------------------|---------|---------|---------|---------|---------|
| | K-IFRS | K-IFRS | K-IFRS | K-IFRS | K-IFRS |
| Rate of increase in sales | 4.2 | 0.3 | 3.5 | 3.9 | 19.9 |
| Rate of increase in operating profit | -26.8 | -30.2 | -27.5 | 135.6 | -3.5 |
| Rate of increase in total asset | 6.5 | -1.7 | 2.9 | 11.2 | 14.2 |



Thank You!

[HTTP://www.KET.com](http://www.KET.com)

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|----------------------------------|------------------------|
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